

Durham Business School is accredited by the European Quality Improvement System (EQUIS) for a period of five years from 2005.

**THE DURHAM EXECUTIVE MASTER OF BUSINESS ADMINISTRATION AT
PROVADIS (N1KL17)**

1. Programme offered at: Frankfurt
2. Mode of study: part-time [block teaching] (24 months starting in April)
3. A total of 240 credits are required for the award of Master of Business Administration.
4. Applicants should normally have a minimum of three years' relevant work experience. Applicants may also be asked to offer a satisfactory score in the Graduate Management Admission Test (GMAT).
5. Candidates whose first language is not English will normally be required to possess recent English language test scores of 7.0 or above (written score of 6.0 or above) in IELTS, or 600 or above (TWE 5.0 or above) in TOEFL, or an equivalent qualification.
6. Programme of study:
 - a) For the award of MBA, candidates must study and be assessed in:
 - (i) Modules to the value of 150 credits from Section A
 - (ii) Modules to the value of 90 credits from Section B

Module	Code	Credits	Core (C) or Optional (O)	Level
<u>SECTION A</u>				
Managing People#	BUSI4C015	15	C	4
Managing Finance#	BUSI4D115	15	C	4
Managing in the Competitive Environment*#	BUSI4D215	15	C	4
Managing Information#	BUSI4D315	15	C	4
Managing in the Global Environment#	BUSI4D715	15	C	4
Methods of Inquiry	BUSI4D815	15	C	4
Dissertation	BUSI4D660	60	C	4
<u>SECTION B</u>				
Breakthrough Innovation	BUSI4F515	15	O	4
Corporate Finance	BUSI4E915	15	O	4
Corporate Reporting and Control	BUSI4F115	15	O	4
Globalizing Strategic Management	BUSI4F215	15	O	4
Improving Management Decision Making	BUSI40H15	15	O	4
International Financial Management	BUSI4F315	15	O	4
International Human Resource Management	BUSI4V615	15	O	4
International Marketing	BUSI4F415	15	O	4
Leadership	BUSI4R815	15	O	4
Marketing Psychology	BUSI49G15	15	O	4
New Venture Creation	BUSI40G15	15	O	4
Organising for Strategic Advantage	BUSI40J15	15	O	4
Project Management	BUSI4F615	15	O	4
Strategic Marketing	BUSI4F715	15	O	4
Strategic Supply Chain Management	BUSI4F815	15	O	4
Treasury Management and Capital Markets	BUSI4F915	15	O	4

7. Modes of assessment will include written examinations, course work and group presentation.
8. Candidates must have attempted the Methods of Inquiry module before being permitted to proceed to the dissertation, and must have passed Methods of Inquiry before submitting the dissertation.
9. Candidates will normally be permitted to undertake up to two optional modules by Distance Learning, where these modules would not otherwise be available, and be assessed in accordance with the assessment specified for the Distance Learning MBA in the relevant module proforma(s).
10. Unsuccessful candidates will be permitted to retake failed components of summative assessment on one occasion only. Candidates will not be permitted to retake any component of assessment for which a mark of 50% or above has been achieved at the first attempt. The maximum mark that can be awarded for the re-assessment of a module shall be 50%.
11. All module retakes shall normally take place at the next normal occasion except where specified below.
12. Candidates for MBA programmes who fail to satisfy the requirements for the award of MBA but who have achieved 180 credits at Masters level, including a Masters level pass in the Dissertation, shall be awarded the degree of Master of Arts in Business Administration (N1KE07) as an exit qualification.

13. Candidates for MBA programmes who fail to satisfy the requirements for the award of MBA but who have achieved 120 credits, from the modules marked # in Section A together with any three of the modules listed in Section B, shall be awarded the Postgraduate Diploma Business Administration as an exit qualification.
14. Candidates for MBA programmes who fail to satisfy the requirements for the award of MBA or Postgraduate Diploma but who have achieved 60 credits, from any four of the modules marked # in Section A, shall be awarded the Postgraduate Certificate Business Administration as an exit qualification.
15. The minimum requirements for the award of the Master of Business Administration with Distinction shall be as follows:
 - (a) the achievement of an average mark (overall), at the first attempt, of at least 65% in modules to the value of 240 credits and
 - (b) the achievement of marks of 70% or more in modules to the value of at least 120 credits, including the dissertation or business report.
16. Candidates must submit a dissertation of not more than 15,000 words ([BUSI4D660](#)), including footnotes and endnotes, but excluding title page, contents page, acknowledgments, diagrams, tables, bibliography, references and appendices by 30 April following two years of study, unless otherwise notified in advance to candidates by the Durham Business School.
17. The Durham Executive Master of Business Administration is accredited by the Association of MBAs (AMBA) for a period of five years from 2003.