

These programme regulations should be read in conjunction with the University's [core regulations for undergraduate programmes](#), and the [marking and classification conventions for undergraduate programmes](#).

**BA Business and Management (N201)**

**BA Business and Management with Business Placement (N203)**

**BA Business and Management with Study Abroad (N207)**

1. This programme is available at Durham City, in a full-time mode of study.

**Level 1 (Certificate)**

2. Candidates shall study and be assessed in the following modules:

		<b>Credit value</b>
Introduction to Business Research #	<a href="#">BUSI1191</a>	20
The Changing World of Business	<a href="#">BUSI1171</a>	20
People, Management and Organisations	<a href="#">BUSI1141</a>	20
Marketing Principles	<a href="#">BUSI1131</a>	20
Financial Information for Managers	<a href="#">BUSI1161</a>	20

3. Candidates shall also study and be assessed in modules to the value of 20 credits from List A:

<b>List A:</b>		<b>Credit value</b>
Economics and Psychology of Decision-Making	<a href="#">BUSI1181</a>	20
New Venture Creation	<a href="#">BUSI1151</a>	20
A credit-bearing language module such as those offered by the University's Centre for Foreign Language Study	-	20

**Level 2 (Diploma)**

4. Candidates shall study and be assessed in the following modules:

		<b>Credit value</b>
Research Methods and Statistics #	<a href="#">BUSI2231</a>	20
Managing in a Global Environment	<a href="#">BUSI2131</a>	20
Information Systems	<a href="#">BUSI2151</a>	20
Human Resource Management	<a href="#">BUSI2161</a>	20

5. Candidates shall also study and be assessed in modules to the value of 40 credits from List B:

<b>List B:</b>		<b>Credit value</b>
Consulting in the Public Sector	<a href="#">BUSI2221</a>	20
Operations Management	<a href="#">BUSI2181</a>	20
Principles of Business Law	<a href="#">ECON2231</a>	20
Integrated Marketing Communications	<a href="#">BUSI2201</a>	20
Entrepreneurship	<a href="#">BUSI2141</a>	20
Consumer Psychology	<a href="#">BUSI2211</a>	20
Strategic Brand Management	<a href="#">BUSI2171</a>	20
Financial and Management Accounting	<a href="#">BUSI2251</a>	20
A credit-bearing language module such as those offered by the University's Centre for Foreign Language Study	-	20

**Level 3 (Degree)**

6. Candidates shall study and be assessed in the following modules:

		<b>Credit value</b>
Dissertation	<a href="#">BUSI3232</a>	40
Strategic Management	<a href="#">BUSI3181</a>	20

7. Candidates shall also study and be assessed in modules to the value of 60 credits from List C:

<b>List C:</b>		<b>Credit value</b>
Global Marketing	<a href="#">BUSI3191</a>	20
Corporate Governance	<a href="#">BUSI3251</a>	20
Social Marketing	<a href="#">BUSI3201</a>	20
Leadership	<a href="#">BUSI3161</a>	20
Contemporary Issues in Management Research	<a href="#">BUSI3261</a>	20
Corporate Responsibility	<a href="#">BUSI3241</a>	20
Corporate Entrepreneurship	<a href="#">BUSI3171</a>	20
<b>Either</b> Retail and Services Marketing	<a href="#">BUSI3221</a>	20
<b>Or</b> Service Operations Management	<a href="#">BUSI3211</a>	20
Design Thinking *	<a href="#">BUSI3271</a>	20
Work, Organisation and Society	<a href="#">BUSI3281</a>	20
Asia and the Pacific Rim	<a href="#">BUSI3041</a>	20
A credit-bearing language module such as those offered by the University's Centre for Foreign Language Study	-	20

### Assessment, progression and award

8. Modules marked with a # must be at 40% or above in order to progress to the ordinary degree at the next Level;
9. Modules marked with a \* are not available in 2018/19;
10. A student who is registered for the Masters in Business and Management programme and who wishes to transfer to the BA Business and Management shall be permitted to transfer subject to the approval of the Director of Undergraduate Studies.

### Professional accreditation

11. Durham University Business School is accredited by the European Quality Improvement System (EQUIS) for a period of five years from 2017 and by the Association to Advance Collegiate Schools of Business (AACSB) for a period of five years from 2013.

### Year 3 (Business Placement / Study Abroad)

12. Students admitted to the BA Business and Management (N201) are able to apply to transfer to the BA Business and Management (with Business Placement) programme (N203) or the BA Business and Management (with Study Abroad) programme (N207).
13. Candidates wishing to transfer to the BA Business and Management (with Business Placement) (N203) or the BA Business and Management (with Study Abroad) (N207) must:
  - a. have successfully completed Level 1 of the BA Business and Management (N201) and progressed to Level 2 of the honours or Ordinary programme, and;
  - b. during the first term of Level 2 study, apply to the Director of Undergraduate Studies in the Business School to be admitted to the BA Business and Management (with Business Placement) (N203) or the BA Business and Management (with Study Abroad) (N207) and have their application approved by the Director of Undergraduate Studies in the Business School; and
  - c. successfully complete Level 2 of the BA Business and Management (N201) so as to be eligible to progress to Level 3 of the BA Business and Management (N201) Honours programme.

### Business Placement

14. Students will undertake an approved work placement of not less than 40 weeks. They must have successfully completed 240 credits at Levels 1 and 2 to progress to the placement. Student progress will be assessed at threshold level by continuous assessments of the student's performance during the placement and a final report. Assessment does not contribute to the marks used to determine the award of degree but successful completion is required to qualify for the BA Business and Management with Business Placement.

15. Students who the Board of Examiners for the Business School deem to have made satisfactory progress on the Business Placement will continue to Level 3 of the BA Business and Management (with Business Placement) (N203). Students who have not made satisfactory progress on the year abroad will not be permitted to continue on BA Business and Management (with Business Placement) (N203), but must instead proceed to Level 3 of the BA Business and Management (N201) programme.

### **Study Abroad**

16. Students will undertake an approved study placement in an overseas university. Student progress will be assessed at module level by the host University. Assessment does not contribute to the marks used to determine the award of degree but successful completion is required to qualify for the BA Business and Management with Study Abroad. Students should pass a minimum of 40 ECTS credits, or equivalent, to successfully complete the year, as set out in their Learning Agreement.
17. Students who the Board of Examiners for the Business School deem to have made satisfactory progress on the year abroad will continue to Level 3 of the BA Business and Management (with Study Abroad) (N207). Students who have not made satisfactory progress on the year abroad will not be permitted to continue on BA Business and Management (with Study Abroad) (N207), but must instead proceed to Level 3 of the BA Business and Management (N201) programme.