

These programme regulations should be read in conjunction with the University's [core regulations for undergraduate programmes](#), and the [marking and classification conventions for undergraduate programmes](#).

BA Business and Management (N201)

BA Business and Management with Placement Year (N203)

BA Business and Management with Study Abroad (N207)

1. This programme is available at Durham City, in a full-time mode of study.

Level 1 (Certificate)

2. Candidates shall study and be assessed in the following modules:

| | | Credit value |
|--|--------------------------|---------------------|
| People, Management and Organisations < | BUSI1141 | 20 |
| The Changing World of Business < # | BUSI1171 | 20 |
| Foundations of Effective Marketing < | BUSI1271 | 20 |
| Strategy in Practice > # + | BUSI1211 | 20 |
| Introduction to Leadership > # | BUSI1231 | 20 |
| Financial Information in Business > | ACCT1011 | 20 |

Level 2 (Diploma)

3. Candidates shall study and be assessed in the following modules:

| | | Credit value |
|--|--------------------------|---------------------|
| Business Research Methods and Statistics # < + | BUSI2311 | 20 |
| Information Systems # > | BUSI2151 | 20 |
| Human Resource Management # > | BUSI2161 | 20 |

4. Candidates shall also study and be assessed in modules to the value of 60 credits from List A:

| List A: | | Credit value |
|--|--------------------------|---------------------|
| Business Law < | ACCT2131 | 20 |
| Operations Management < | BUSI2181 | 20 |
| Consumer Behaviour < | BUSI2331 | 20 |
| Managing Marketing Communications < | BUSI2371 | 20 |
| Innovation Management > | BUSI2341 | 20 |
| Entrepreneurship > | BUSI2141 | 20 |
| New Venture Creation > | BUSI2391 | 20 |
| Advanced Topics in Technologies Driving Business > * | BUSI2401 | 20 |
| A credit-bearing language module offered by the University's Centre for Foreign Language Study | | 20 |

Level 3 (Degree)

5. Candidates shall study and be assessed in modules to the value of 40 credits from List B:

| List B: | | Credit value |
|---|--------------------------|---------------------|
| Dissertation in Business and Management ~ | BUSI3232 | 40 |
| Strategising for Sustainable Futures ~ | BUSI3412 | 40 |
| New Venture Creation Project ~ | BUSI3422 | 40 |
| Organisational Behaviour and Leadership Project * > | BUSI3481 | 20 |
| AND a module to the value of 20 credits from list C | | 20 |

6. Candidates shall also study and be assessed in modules to the value of 80 credits from List C:

| List C: | | Credit value |
|----------------------------|--------------------------|---------------------|
| Asia and the Pacific Rim < | BUSI3041 | 20 |

| | | |
|--|--------------------------|----|
| Leadership < | BUSI3161 | 20 |
| Corporate Responsibility and Sustainability < | BUSI3241 | 20 |
| Work, Organisation and Society < | BUSI3281 | 20 |
| Managing Organisational Change < | BUSI3381 | 20 |
| International Marketing < | BUSI3501 | 20 |
| Business Analytics for Artificial Intelligence < | BUSI3551 | 20 |
| Global Sport Business > * | BUSI3351 | 20 |
| How to Read Business > | BUSI3361 | 20 |
| Corporate Entrepreneurship > | BUSI3171 | 20 |
| Facing the Future > | BUSI3401 | 20 |
| Enterprise Risk Management: Principles, Methods and Applications > | BUSI3441 | 20 |
| Business Economics > | BUSI3491 | 20 |
| People Analytics > | BUSI3531 | 20 |
| A credit-bearing language module offered by the University's Centre for Foreign Language Study | - | 20 |

Assessment, progression and award

7. Modules marked with a # must be passed at 40% or above in order to progress to the next level of study.
8. Modules marked with a ~ must be passed at 40% or above for the award of an honours' degree. A mark of 30 – 39% cannot be compensated.
9. Modules marked with a < will be delivered in Term 1, modules marked with a > will be delivered in Term 2 and modules marked with + have activities scheduled in term 3.
10. Modules marked with a * are not available in 2026/2027.
11. In line with the Core Regulations for Undergraduate Programmes, where undergraduate modules are delivered entirely in a single term, students undertaking such modules should be permitted to take no more than 70 credits in total in a single term.
12. ^ Students must have a minimum of 60 credits, 40 at level 2, within the Faculty of Business to study these modules.

Professional accreditation

13. Durham University Business School is accredited by the European Quality Improvement System (EQUIS) for a period of five years from 2022 and by the Association to Advance Collegiate Schools of Business (AACSB) for a period of five years from 2024.

Year 3 (Placement Year / Study Abroad)

14. Students admitted to the BA Business and Management (N201) are able to apply to transfer to the BA Business and Management (with Placement Year) programme (N203) or the BA Business and Management (with Study Abroad) programme (N207).
15. Candidates wishing to transfer to the BA Business and Management (with Placement Year) (N203) or the BA Business and Management (with Study Abroad) (N207) must:
 - a. have successfully completed Level 1 of the BA Business and Management (N201) and progressed to Level 2 of the honours programme, and;
 - b. during the first term of Level 2 study, apply to the Director of Undergraduate Studies in the Business School to be admitted to the BA Business and Management (with Placement Year) (N203) or the BA Business and Management (with Study Abroad) (N207) and have their application approved by the Director of Education; and
 - c. successfully complete Level 2 of the BA Business and Management (N201) so as to be eligible to progress to Level 3 of the BA Business and Management (N201) Honours programme.

Placement Year

16. Students will undertake an approved work placement or work placements of not less than 40 weeks in total. They must have successfully completed 240 credits at Levels 1 and 2 to progress to the placement. Student progress will be assessed at threshold level by continuous assessments of the student's performance during the placement and a final report. Assessment does not contribute to the marks used to determine the award of degree, but successful completion is required to qualify for the BA Business and Management with Placement Year.
17. Students who the Board of Examiners for the Business School deem to have made satisfactory progress on the Placement Year will continue to Level 3 of the BA Business and Management (with Placement Year) (N203). Students who have not made satisfactory progress on the placement year will not be permitted to continue on BA Business and Management (with Placement Year) (N203) but must instead proceed to Level 3 of the BA Business and Management (N201) programme.

Study Abroad

18. Students will undertake an approved study placement in an overseas university. Student progress will be assessed at module level by the host University. Assessment does not contribute to the marks used to determine the award of degree but successful completion is required to qualify for the BA Business and Management with Study Abroad. Students should pass a minimum of 40 ECTS credits, or equivalent, to successfully complete the year, as set out in their Learning Agreement.
19. Students who the Board of Examiners for the Business School deem to have made satisfactory progress on the year abroad will continue to Level 3 of the BA Business and Management (with Study Abroad) (N207). Students who have not made satisfactory progress on the year abroad will not be permitted to continue on BA Business and Management (with Study Abroad) (N207) but must instead proceed to Level 3 of the BA Business and Management (N201) programme.